

**JOHN C. ALLARD**  
**ALLARD COMMERCIAL BROKERAGE, INC.**  
**(408) 371-5779**

Dedicated broker with Twenty five years in Commercial/Industrial sales and leasing primarily in Santa Clara, Santa Cruz, and Monterey Counties. Commitment to customer service and quality business transactions.

**BUSINESS EXPERIENCE:**

January 1999- Present	Allard Commercial Brokerage, Inc. Principal Campbell, CA 95008
January 1995 - December 1998	Hudson Jones Commercial Real Estate Services Associate Broker San Jose, CA 95112
August 1993- December 1994	Blickman Turkus Commercial Real Estate Associate Broker San Jose, CA 95112
July 1989 - July 1993	Blickman Turkus Commercial Real Estate Regional Sales Manager Monterey, CA 93940
August 1981- July 1989	Blickman Turkus Commercial Real Estate Marketing Representative San Jose, CA 95112

**EDUCATION:** West Valley College  
Major; Psychology

**AWARDS & ACHIEVEMENTS:**

1999	Started Allard Commercial Brokerage, Inc.
1993	Acquired California State Brokers License
1989	Appointed Regional Sales Manager Blickman Turkus Commercial Real Estate
1984 - 1986	"President's Club" Top Ten Industrial Sales Group Blickman Turkus Commercial Real Estate

**Business Reference:**

Mr. Edward D. Storm, Storm Land Company (Retail Development) (408) 287-8402  
Mr. Deke Hunter , Hunter Properties ( Retail Development/ Management) (408) 255-4100  
Mr. Wilma Fulk, Fulk rentals ( owner/developer) (408) 356-4919  
Mr. David Payne, Splash Events ( Owner )(408) 287-8600  
Mr. John Filice, Glen Loma Group ( Retail Development) (408) 847-4224  
Mr. Dave Dignam, San Jose Blueprint (President) (408) 295-5770

**Selected Lease Transactions:**

<b>LESSEE</b>	<b>SIZE</b>	<b>LESSOR</b>	<b>CITY</b>	<b>TYPE</b>
Barry Swenson	122,313	Del Monte Corp.	San Jose	Industrial
Palex Metals	24000	Ozuna Food Products	Santa Clara	manufacturing
Indech Inc.	20000	Delphin Systems	Mt. View	R&D
Calas	18000	Lincoln Prop. Co.	San Jose	Land
Cardinale		Ernestine		
Mitsubishi	13329	Anderson	Seaside	Retail auto
Hans Nissen	12656	Fulk Rentals	Campbell	Auto Ind.
Carr America	10326	Olympus America	San Jose	Office
McWhorters	10200	Hunter Properties	Campbell	Retail
AM's Porsche	10000	Zialog	Campbell	Auto Ind.
Ferrari of		South Bay		
Los Gatos	9000	Construction &Dev.	Campbell	Warehouse
Leonard Valenti	8400	Dolan Concrete	San Jose	Industrial
Blockbuster	8000	Richard Dean	Capitola	Retail
Blockbuster	6400	Bruno Polo	Santa Cruz	Retail
VSL Corp.	6300	NPL & Associates	Campbell	Office
City Tow Inc.	6000	Fulk Rentals	Campbell	Auto Ind.
In N Out Auto...	4800	Fulk Rentals	Campbell	Auto Ind.
Wave Research	4069	Wilson Cornerstone	San Mateo	Office
Mastercare		Storm Land		
Car Wash	4500	Company	Capitola	Car wash
Boston Chicken	3200	Glen Loma Group	Capitola	Retail
San Jose Blue	3000	March Development	Los Gatos	Retail
WEG Architechs	1200	March Development	Los Gatos	Retail

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Page 3

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### **Projects Previously Represented**

<b>Project</b>	<b>Size</b>	<b>Lessor</b>	<b>City</b>
60-70-80Garden Ct	111828	Redtree Prop.	Monterey
2021 The Alameda	47000	Equireal	San Jose
1436 Whiteoaks Rd.	40000	Fulk Rentals	Campbell
1300 Whiteoaks Rd.	40000	Seaborn Instr	Campbell.
222 Keys St.	34500	A&B Painting	San Jose
333 MaudeAve.	20828	Equireal	Sunnyvale
101 Disalvo St.	19837	Equireal	San Jose
200 So. Santa Cruz	11100	Hammerwell	Los Gatos

### **Buildings Sold:**

<b>Buyer</b>	<b>Size</b>	<b>Seller</b>	<b>City</b>
Splash Investments, LLC Forest Ave	34,924	Roland Satterlee	San Jose
Surgery Center	19837	Equireal	San Jose
Splash Investments, LLC Joe Cardinale	15,677	Ronald Meitzler Anderson	San Jose Seaside
Bill Gould	13329	Celestino Espinoza	San Jose
Robert Geisler	12,730	Gilman Spenser	Campbell
Rudy Guerrero	11,088	Robert Geisler	Campbell
Storm Land	11,088	Sprouse Reitz	Seaside
Storm Land	7320	Kelly Moore	Seaside
Horst/Ondine	7320	Dunn Properties	San Jose
Rod Rogiguez	6608	Donald Fowler	San Jose
George Thotus	3200	Dan O'keefe	Campbell
Stoutbuilt Homes	3100	Blackburne&Brown	Los Gatos
James Kelley	2100	Sykes et.al.	San Jose
Susan D. Nguyen	1200	Blackburne et. al.	San Jose

**Land Sales**

<b>Buyer</b>	<b>Size</b>	<b>Seller</b>	<b>City</b>
Barry Swenson	130000	Nader Eghtesad	Saratoga
Barney Laird	45000	Storage USA	Campbell
Barry Swenson	40000	Pak & Company III	San Jose
Petal et. al. South Bay	35600	Nader Eghtesad	San Jose
Const. & Dev.	65340	Paul Quintarelli	Campbell
Hunter Properties Westcon Dev	34000	Cancellari et al	Campbell
Corporation	32000	Rubenstein	Campbell
Storm Land	24000	Don Smith	Capitola
Equireal	20000	Valley radiologist	San Jose
Luich et al	17000	Bianchi	San Jose
Storm Land	16000	San Lorenzo Lumber	Capitola
Cooper & Co.	12000	James Naismith	Campbell
Cooper & Co.	11000	Luich et al	Campbell
Pak & Co.	10000	Valley Properties	San Jose